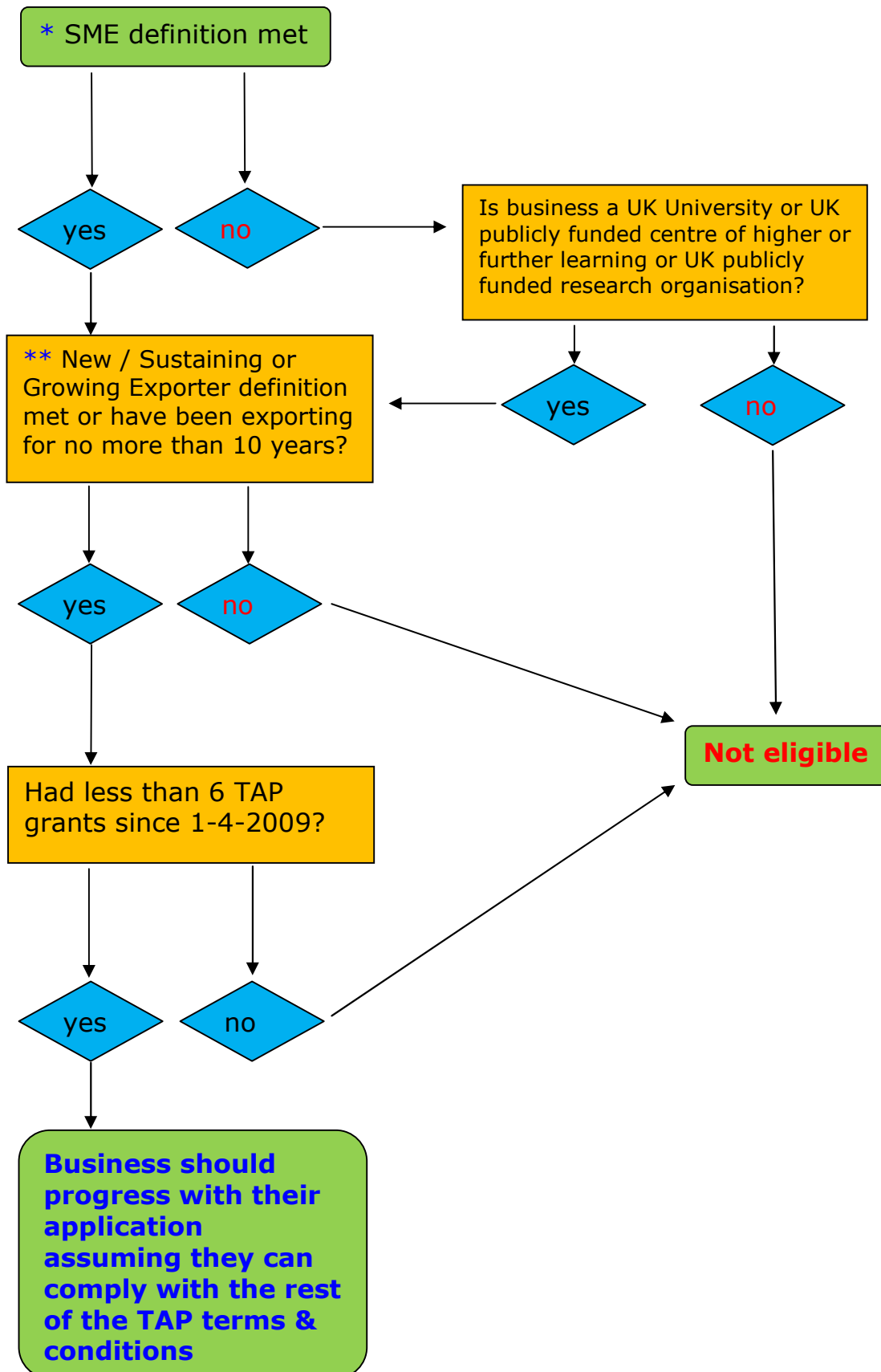


Tradeshaw Access Programme (TAP) **2018-19** Eligibility Summary
(To be read in conjunction with the TAP Terms & Conditions)



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* Definition for Small and Medium Sized Enterprise

- a) Has less than 250 employees.
- b) Has an annual turnover not exceeding € 50m, or an annual balance sheet total not exceeding € 43m.

DIT reserves the right to review the eligibility of businesses that are distinct and independently operated but are part of or owned by an organisation itself larger than an SME.

** Definition for New / Sustaining / Growing Exporter

- a) New, not exported in the last twelve months; or
- b) those whose export activity is confined to reactive exports only;
or

(Sustaining) exporters at risk of stopping exporting. Exporters who are present in up to six markets or businesses that have less than 30% of their turnover represented by exports.

(Growing) Means high growth, scale up or experienced exporters, seeking to grow their exports beyond the EU or in up to six markets.